

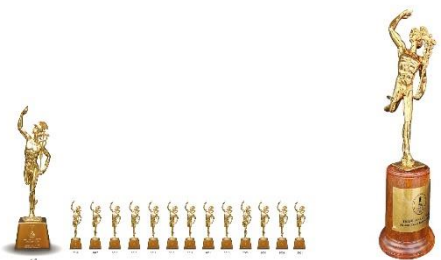
Phoenix Tours Int'l Inc. Investors' Conference

2024.06.11

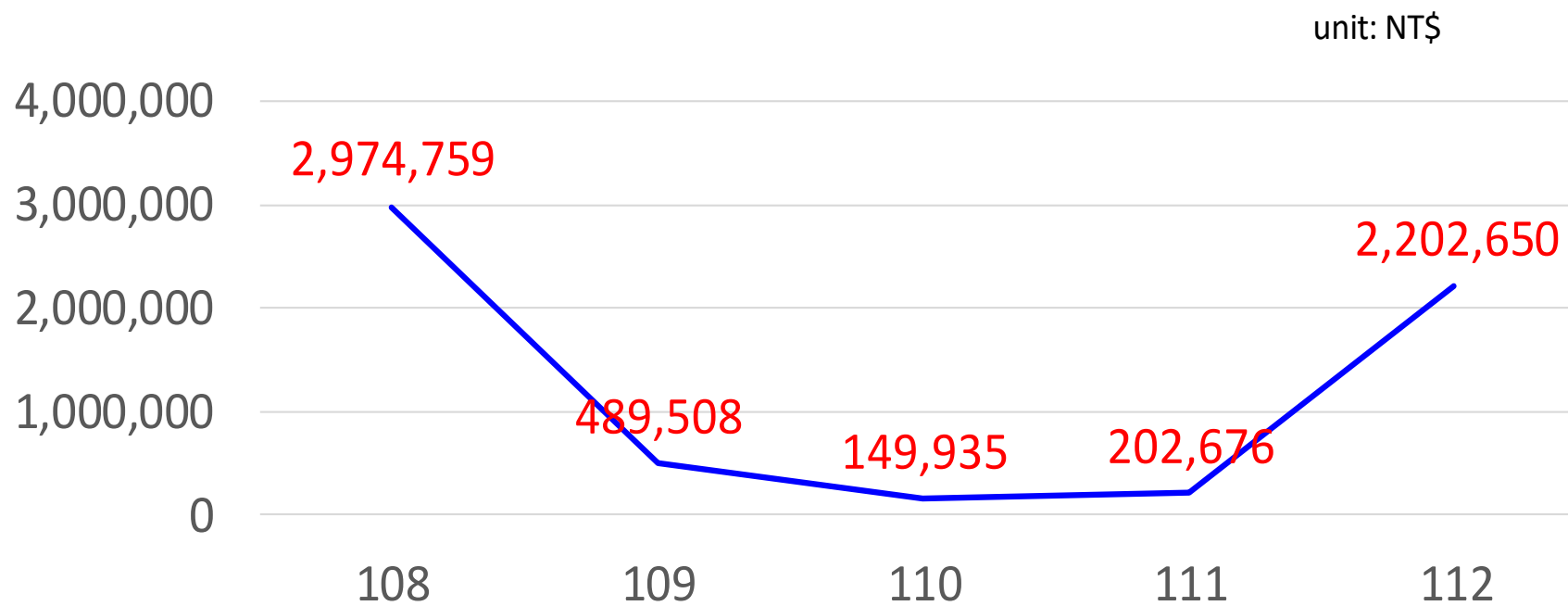




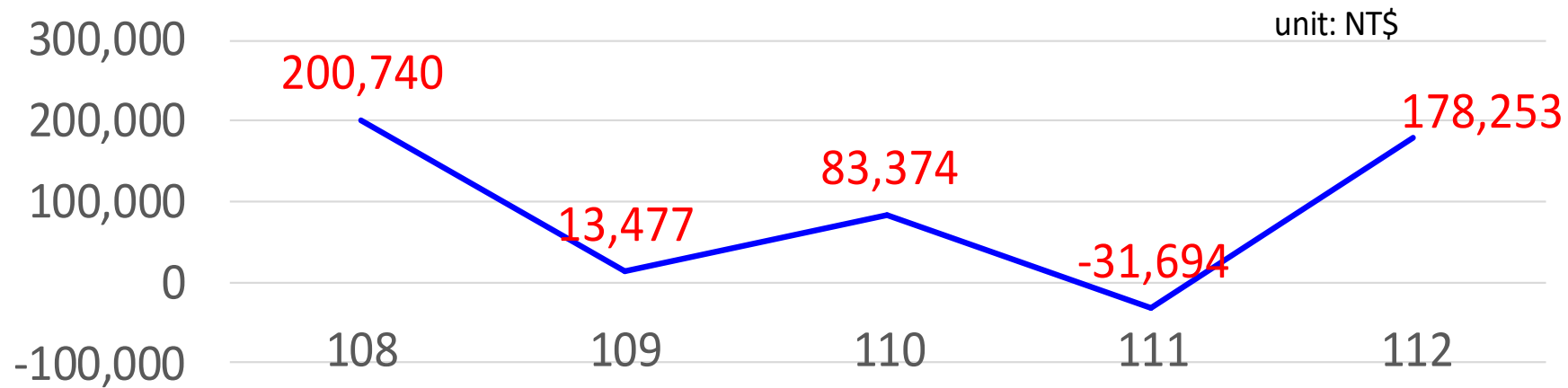
Financial Performance



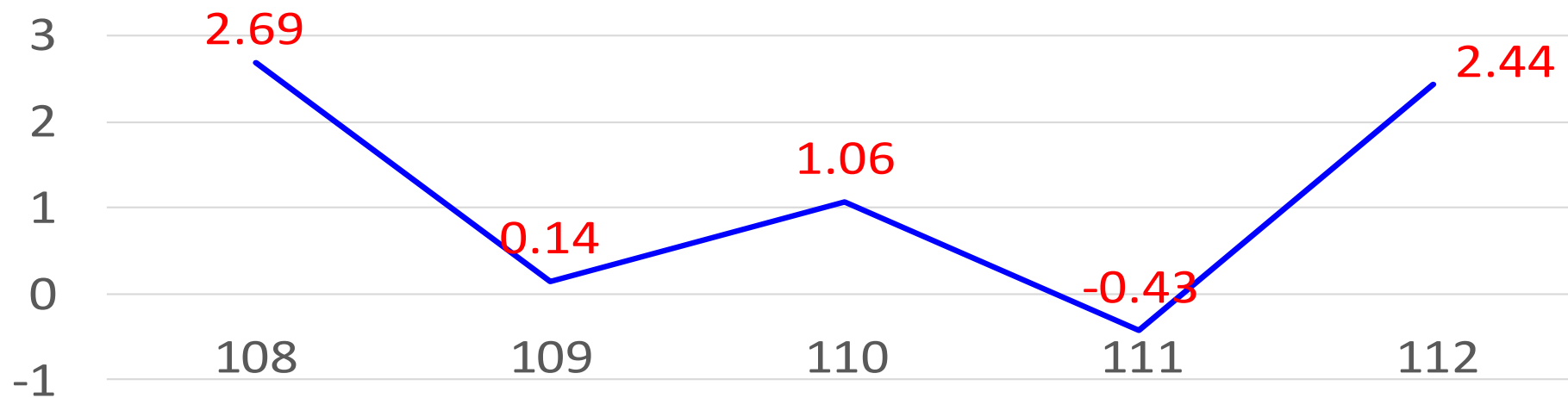
Revenue



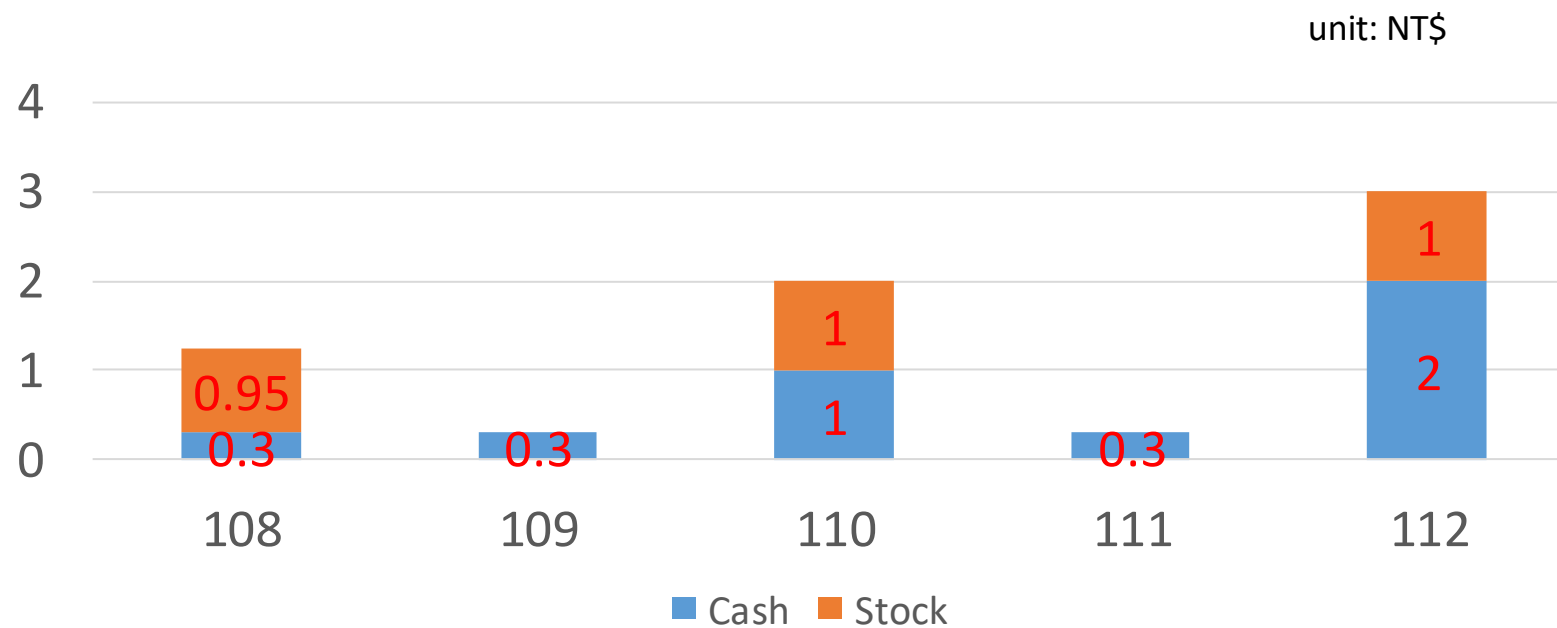
Net Profit



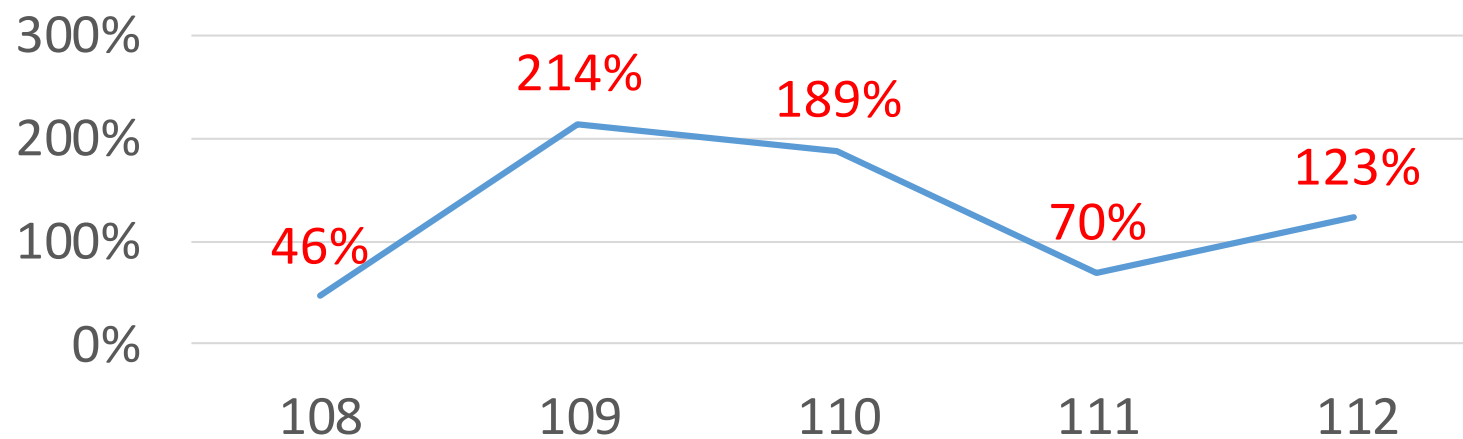
EPS



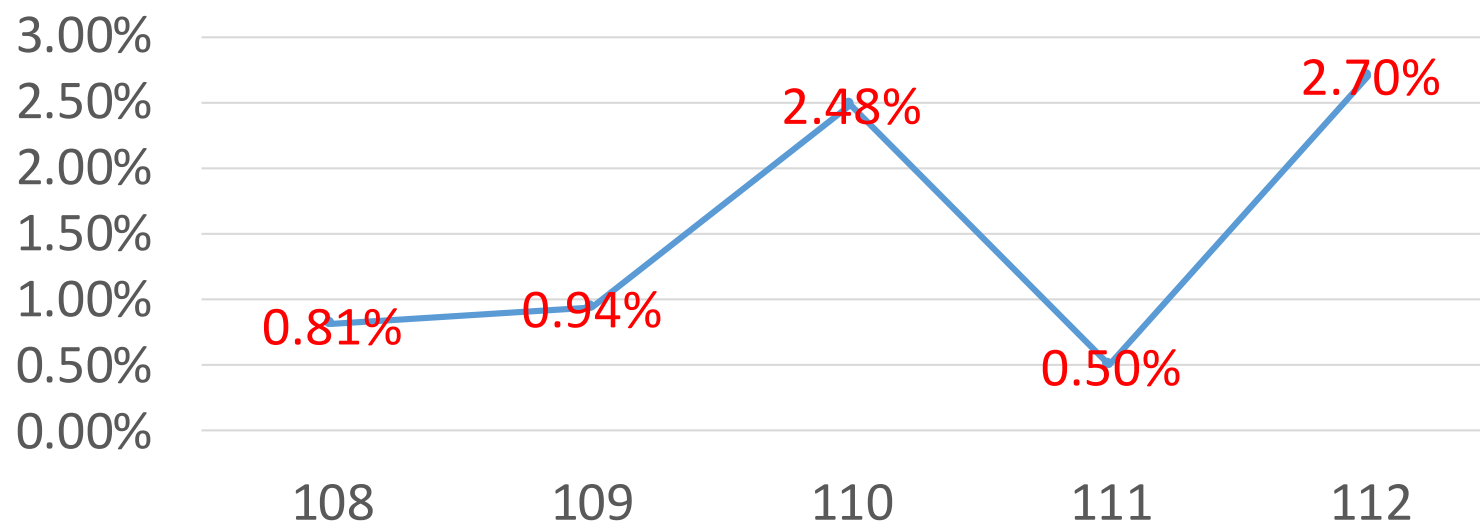
Dividend Policy



Payout ratio(%)



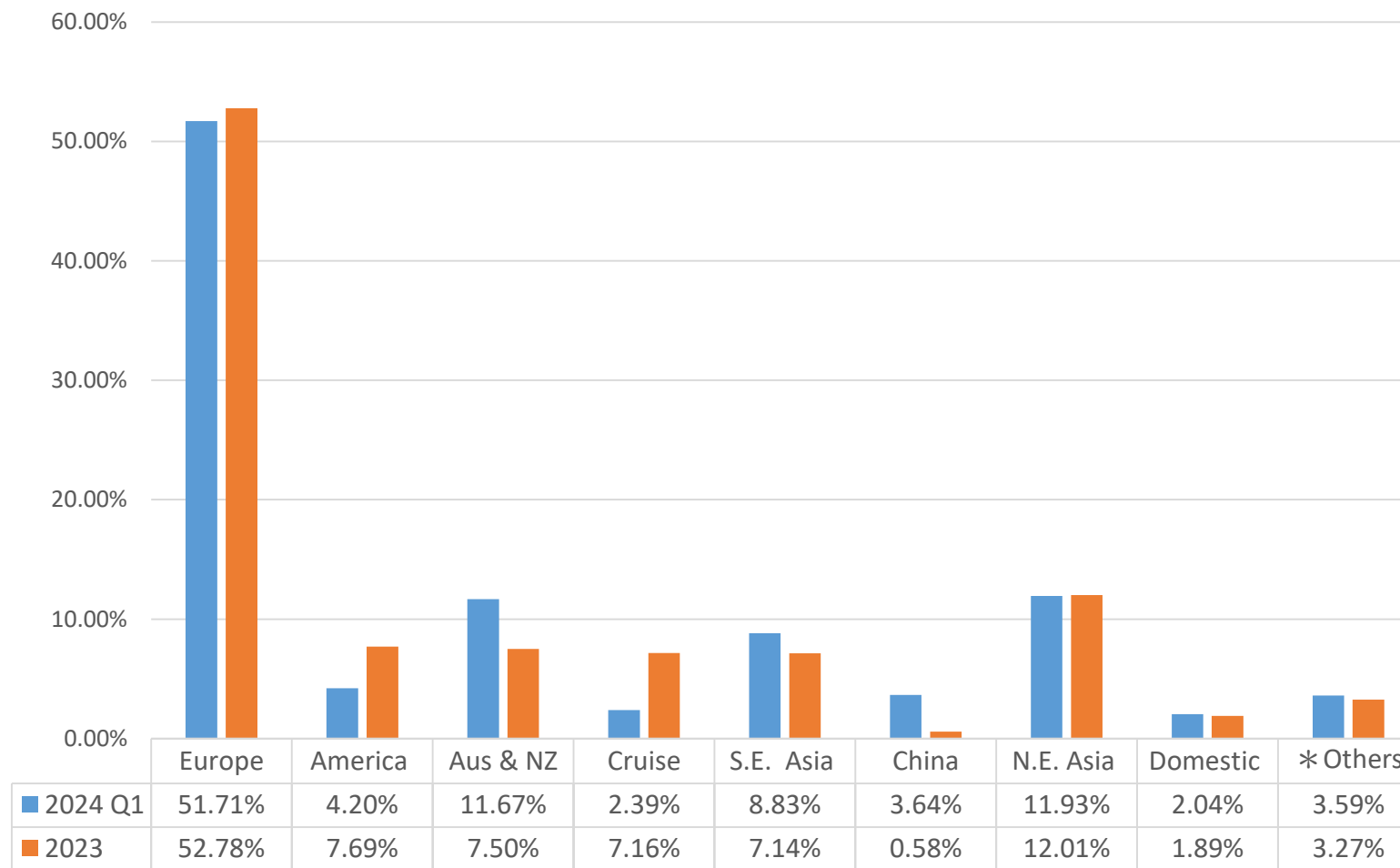
Dividend yield(%)



2024 Q1 v.s 2023 Q1

	unit	2024	2023	YOY
Operation revenue	thousand NT\$	596,630	348,851	71%
Gross profit	thousand NT\$	54,024	34,483	57%
Non operating income	thousand NT\$	39,040	-44,712	187%
Net profit after tax	thousand NT\$	76,193	-8,931	953%
EPS	NT\$	1.04	-0.12	967%

Service Item & Ratio

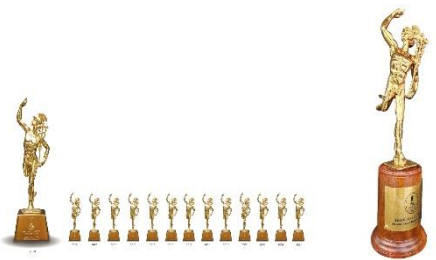


■ 2024 Q1 ■ 2023

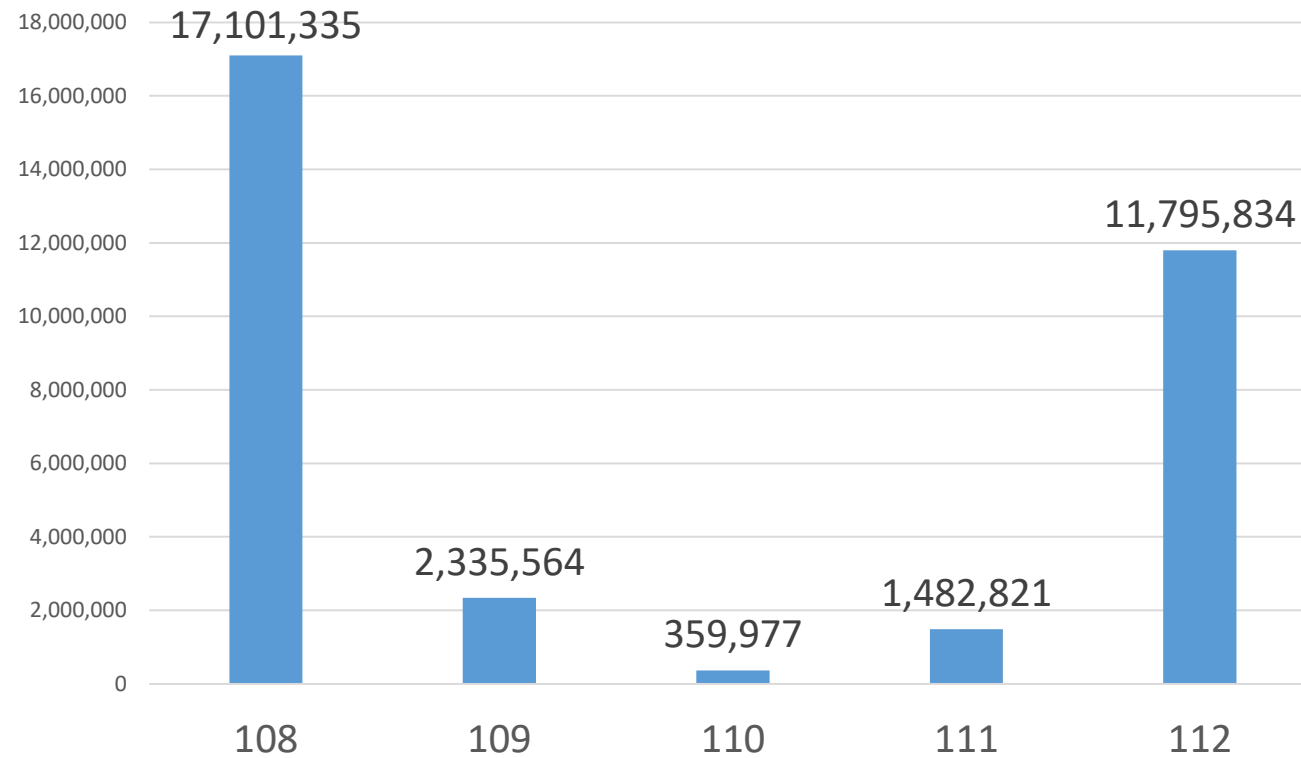
* the other service income 、 handling fee 、 commission 、 cargo income



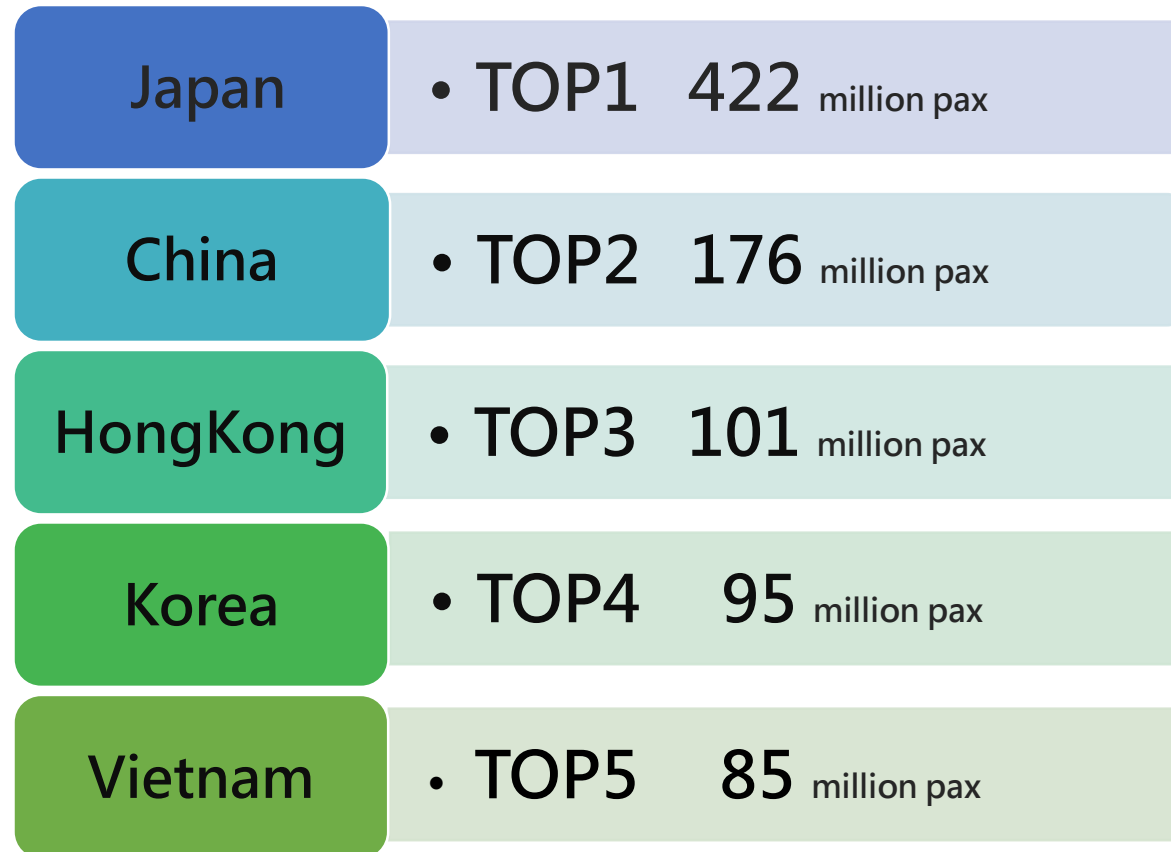
Travel Market Analysis



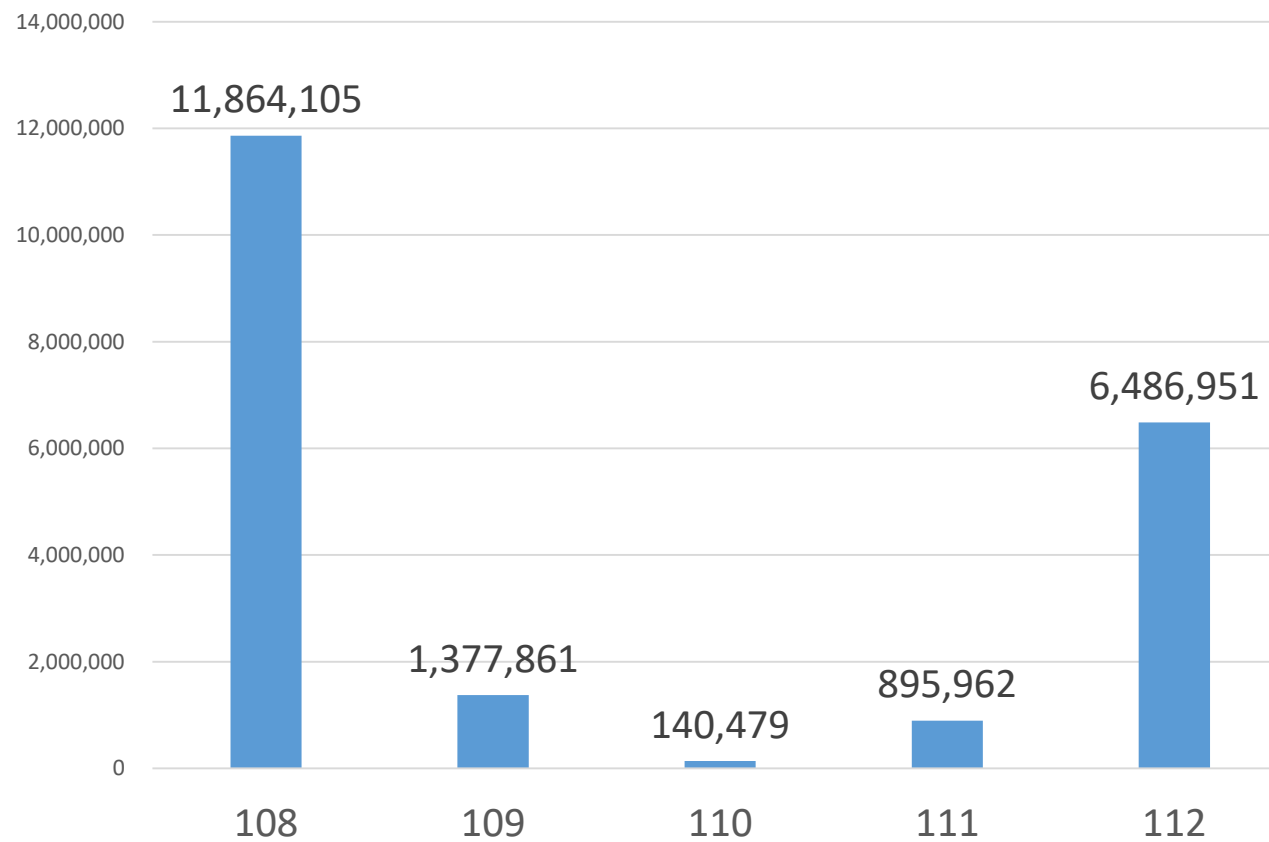
Outbound passengers in last 5 years



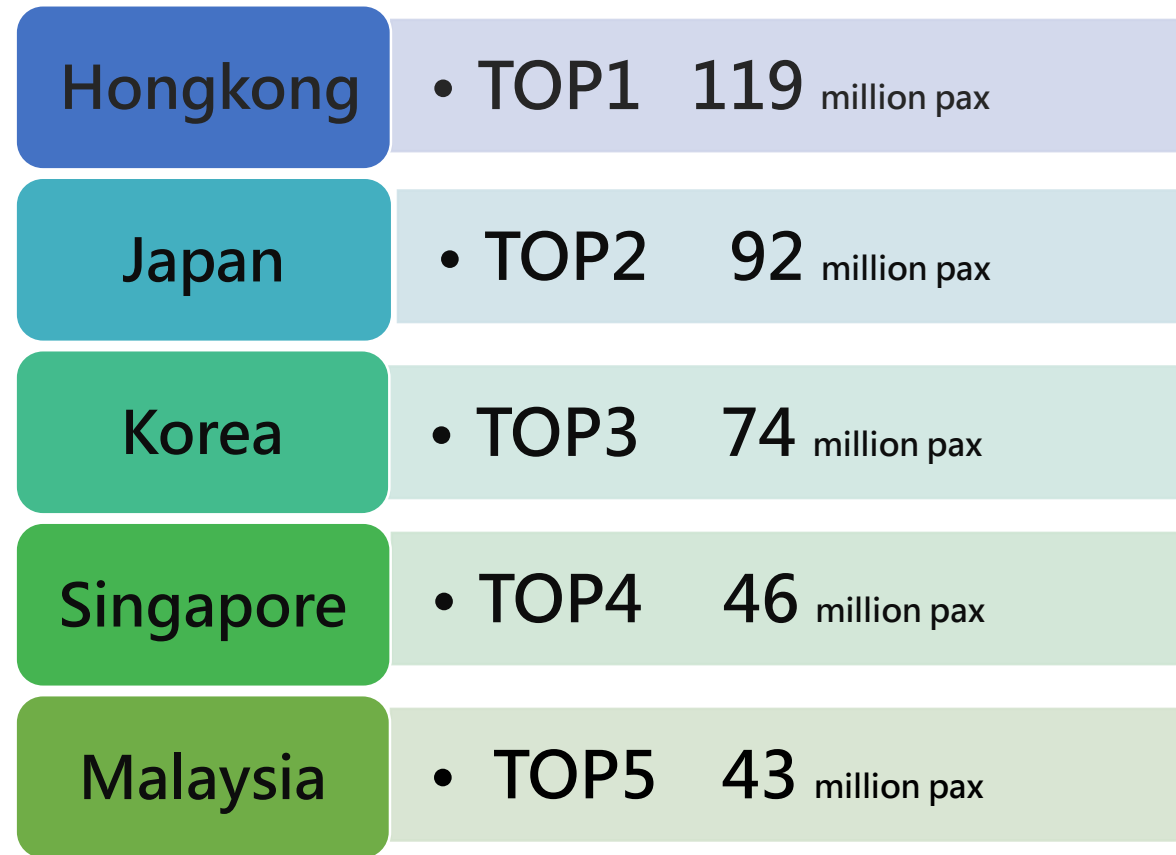
2023 Outbound TOP5 destination



Inbound passengers in last 5 years



2023 Foreign visitors TOP5



Operation focus of H2 2024

1. Continuously expanding recruitment and collaboration with colleges .
2. Charter flight and Cruises lines to increase total income.
3. Focus on high-end travel market.
4. Expanding into different markets or product lines to reduce risk and promote growth.

Q & A



Thank you for your attention !

